

Meet Jennifer Fryer: 2020-2021 Director and Convention Chairwoman



I work for USI Insurance Services. USI has become one unique industry leader. USI began in 1994 with a single office of \$6.5 million of revenue and 40 associates. Today, USI is approaching \$2 billion in revenue with more than 7,500 associates in approximately 200 offices across the country.

USI has served over 150,000 clients meeting their property & casualty, employee benefit, personal risk and retirement needs nationwide. We have more than 100 years of consulting and brokerage experience through our acquired agencies, with local offices dating back in their communities as far as the late 1800s. USI combines industry leading national capabilities delivered through longstanding, passionate and committed local service teams. USI stands for Understand, Service and Innovate. At USI we work to *Understand* the specific needs of our clients, to provide an unparalleled local *Service* experience, and to *Innovate* with cutting edge solutions so our clients can

continue to invest and grow.

The power of USI, and our ability to bring best-in-class solutions and services to our clients and our communities, is achieved through the collective knowledge and experience of our professionals coming together as ONE.

I am a Commercial Lines Account Executive, Team Lead and Office Manager

I have been with USI for 17 years and worked in the insurance industry for 26 years.

I have been married for 26 years strong and we have I have a 15 year old Son and my one little dog!

I enjoy camping with my family (in the RV of course!), painting and enjoy both the summer and winter months in Lake Tahoe

I am currently a NIIA Board Director and a Convention co-chair.

We are looking forward to our annual convention June 6 – 8, 2021, more information to come!

NIIA/Big "I" is a great place for all insurance professionals to come together, network, learn from each other , have fun, and get involved.

One of my favorite events that we do is our Day on the Hill. This is a wonderful way to see our legislation at work, meet our state representatives and present issues to our legislatures that affect our industry.

Something you may not now about me, is I grew up on the Big Island of Hawaii, my family moved to Montana in 1995 and my parents purchased the Extreme make-over house that was built in Billings MT.

Happy Holidays!

